



Important Information

Australian Litigation Dispute Resolution Endorsement

This Insurance does not comply with the Insurance Council of Australia's General Insurance Code of Practice.

The Underwriters hereon agree that:

- (i) In the event of a dispute arising under this Insurance, the Underwriters at the request of the Assured will submit to the jurisdiction of any competent Court in the Commonwealth of Australia. Such dispute shall be determined in accordance with the law and practice applicable in such Court.
- (ii) Any summons notice or process to be served upon the Underwriters may be served upon:

Lloyds Australia Ltd

Level 9.

1 O'Connell Street

SYDNEY NSW 2000

who has authority to accept service and to enter an appearance on the Underwriters' behalf, and who is directed at the request of the Assured to give a written undertaking to the Assured that he will enter an appearance on the Underwriters' behalf.

(iii) If a suit is instituted against any one of the Underwriters, all Underwriters hereon will abide by the final decision of such Court or any competent Appellate Court.

The amount of Premium specified herein is the amount due to the Underwriters and any commission allowed by them is to be regarded as remuneration of the Broker/Coverholder placing this Insurance. In the event of a claim arising under this Insurance IMMEDIATE NOTICE should be given to:

David Jones
Edge Underwriting (a trading name of Edge Underwriting Pty Ltd)
1/188 Adelaide Tce
EAST PERTH WA 6004

LMA5135 20 March 2009

What to do if you have a complaint?

About Lloyd's

Lloyd's is the world's specialist insurance and reinsurance market, bringing together an outstanding concentration of underwriting expertise and talent. Over 80 syndicates underwrite insurance at Lloyd's, covering all classes of business. Together they interact with thousands of brokers daily to create insurance solutions for businesses in over 200 countries and territories around the world.

In Australia, Lloyd's is proud to be a member of the Insurance Council of Australia. Lloyd's has adopted the General Insurance Code of Practice subject to certain specific qualifications. You can obtain a copy of the code at www.codeofpractice.com.au

Our aim is to provide the highest service to our Australian policyholders and, to this end, we have developed the following procedures for the fair handling of complaints from Lloyd's policyholders.

How can we help you?

There are established procedures for dealing with complaints and disputes regarding your policy or claim. All policyholders can take advantage of the complaints service, as can third-party motor vehicle claimants who are uninsured and where the amount in dispute is less than \$5,000.

Stage 1

Any enquiry or complaint relating to a Lloyd's policy or claim should be addressed to either your Lloyd's insurance intermediary ("the coverholder") or to the administrator handling your claim in the first instance – in most cases this will resolve your grievance.

They will respond to your complaint within 15 business days provided they have all necessary information and have completed any investigation required. Where further information, assessment or investigation is required, they will agree to reasonable alternative timeframes with you. You will also be kept informed of the progress of your complaint.

Stage 2

In the unlikely event that this does not resolve the matter or you are not satisfied with the wayyour complaint has been dealt with, you should contact:

Lloyd's Australia Limited Level 9, 1 O'Connel St Sydney NSW 2000 Telephone: (02) 8298 0783 Facsimile: (02) 8298 0788

Email: idraustralia@lloyds.com

When you lodge your dispute with us, we will usually require the following information:

- Name, address and telephone number of the policyholder
- · The type of insurance policy involved
- Details of the policy concerned (policy and/or claim reference numbers, etc)
- Name and address of the insurance intermediary through whom the policy was obtained
- Details of the reasons for lodging the complaint
- Copies of any supporting documentation you believe may assist us in addressing your dispute appropriately.

Following receipt of your complaint, you will be advised whether your dispute will be handled by either Lloyd's Australia or the Policyholder & Market Assistance Department at Lloyd's in London:

- Where your complaint is eligible for referral to the Australian Financial Ombudsman Service (FOS), your complaint will be reviewed by a person at Lloyd's Australia with appropriate authority to deal with your dispute.
- Where your complaint is not eligible for referral to the Australian FOS, Lloyd's Australia will refer your complaint to the Policyholder & Market Assistance Department at Lloyd's, who will then liaise directly with you.

How long will the Stage 2 process take?

Your complaint will be acknowledged in writing within 5 business days of receipt, and you will be kept informed of the progress of our review of your complaint at least every 10 business days.

The length of time required to resolve a particular dispute will depend on the individual issues raised, however in most cases you will receive a full written response to your complaint within 15 business days of receipt, provided we have received all necessary information and have completed any investigation required.

External Dispute Resolution

If your complaint is not resolved in a manner satisfactory to you or we do not resolve your complaint within 45 calendar days of receiving it at Stage 1, you may refer the matter to the Financial Ombudsman Service (FOS). FOS can be contacted by post GPO Box 3, Melbourne Vic 3001 or phone 1300 780 808, www.fos.org.au

FOS is an independent body that operates nationally in Australia and aims to resolve disputes between you and your insurer. Your dispute must be referred to the FOS within 2 years of the date of our final decision. Determinations made by FOS are binding upon us.

Clients not eligible for referral to the Australian FOS, may be eligible for referral to the Financial Ombudsman Service (UK). Such referral must occur within 6 months of the final decision by the Policyholder & Market Assistance Department at Lloyd's. Further details will be provided by the Policyholder & Market Assistance Department with their final decision to you.

How much will this procedure cost you?

This service is free of charge to policyholders.

Several Liability Notice

The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligations.

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LSW1001 (Insurance)

Privacy

Edge is committed to the protection of **Your** privacy and is bound by the National Privacy Principles for the handling of **Your** information. Edge's Privacy Policy can be viewed online by visiting our website (edgeunderwriting.com.au).

Your Duty of Disclosure

Before **You** enter into a contract of general insurance with an insurer, **You** have a duty under the Insurance Contracts Act 1984, to disclose to the insurer every matter that **You** know, or could reasonably be expected to know, is relevant to the insurer's decision whether to accept the risk of the insurance and, if so, on what terms. The same duty arises on renewal, extension, reinstatement - or variation of the policy. The disclosure required is especially important in matters relating to the physical risk, past claims, cancellation of insurance covers, the imposition of increased premiums, insolvency or criminal convictions. Disclosure is not limited to specific questions in a proposal or matters applying to the insured named in the policy but includes other relevant matters including past **Business** or **Business**es or private insurances. If **You** breach the duty, even innocently, the insurer may be able to reduce its liability in respect of a claim or may cancel the contract. If the non-disclosure is fraudulent the insurer may also have the option of avoiding the policy from inception

Part 1: Preamble

- 1.1 Subject to the terms, conditions and exclusions of the UNDERLYING INSURANCE and the terms and conditions of this POLICY, WE will provide cover in excess of the cover described in the UNDERLYING INSURANCE.
- 1,2 For Part 3 Additional Benefits, WE will provide cover in excess of the SELF INSURED RETENTION.
- 1.3 Unless stated otherwise, the intention is that the POLICY should be interpreted consistently with the operation of the UNDERLYING INSURANCE.
- 1.4 Where the terms, conditions or exclusions of the UNDERLYING INSURANCE are incorporated into the POLICY and where those terms, conditions or exclusions contain the words "We", "Us", "Our" or refer specifically to the name of the UNDERLYING INSURER it is intended that in the context of interpreting the incorporated terms, conditions or exclusions the words We", "Us", "Our" or specific reference to the UNDERLYING INSURER means the insurance company named in the SCHEDULE.

Part 2: Insurance Clause

2.3

- 2.1 Other than for Part 3 Additional Benefits, subject to Parts 2.2 and 2.3, WE agree to indemnify YOU against all liability in excess of the amounts paid by the UNDERLYING INSURER of the UNDERLYING INSURANCE arising from an OCCURRENCE within the PERIOD OF INSURANCE and within the geographical limits of the POLICY caused by or in connection with YOUR BUSINESS.
- Other than for *Part 3* Additional Benefits or for where *Part 7.7* applies, **WE** will only indemnify **YOU** if the **UNDERLYING INSURER** has paid or has admitted liability or has been held liable to pay, the full amount of their indemnity inclusive of costs and expenses.
 - If by reason of the payment of any CLAIM or legal costs and expenses by the UNDERLYING INSURER during the PERIOD OF INSURANCE, the amount of indemnity provided by your UNDERLYING INSURANCE is:
 - A. partially reduced, then this **POLICY** shall apply in excess of the reduced amount of the **UNDERLYING INSURANCE** for the remainder of the **PERIOD OF INSURANCE** of the **UNDERLYING INSURANCE**:
 - B. totally exhausted, then this **POLICY** shall come into force as the **UNDERLYING INSURANCE** for the remainder of the **PERIOD OF INSURANCE** of this **POLICY**.

Part 3: Additional Benefits

3.1 LIABILITY ASSUMED UNDER CONTRACT (BLANKET BASIS):

Where **YOU** have assumed liability under a written contract or written agreement and the assumed liability would not have existed without the written contract or written agreement subject to *Parts 3.1 A., B., C., D. and E.* **WE** agree to cover the assumed liability only to the extent required by the written contract or written agreement up to the **LIMIT OF LIABILITY**.

No cover is provided in respect of:

- A. a failure to perform a contract
- B. performance warranties or guarantees;
- C. awards of punitive damages, exemplary damages, aggravated damages or any fines or penalties;
- D. other than as provided in *Part 3.1 E.* below, obligations to arrange insurance for the benefit of others;
- E. YOUR obligation to ensure YOUR subcontractors have the level and type of insurance cover that YOU are required to have but only where YOU know that YOUR subcontractor's insurance cover is inadequate.

3.2 Principals as joint insured, waiver of subrogation, severability, primary:

Where required under a written contract or written agreement and then only to the extent required by the written contract or written agreement, **WE** also agree:

- A. to include principals, their employees and agents as joint insureds;
- B. to waive all rights of subrogation against such principals, their employees and agents;
- C. except with respect to the LIMITS OF LIABILITY, that this POLICY applies to each insured as though a separate policy were issued to each and that any non-disclosure, misrepresentation or a breach of condition by any insured party will not adversely affect the cover provided under the POLICY to any other innocent insured party;
- D. that this **POLICY** is primary and non-contributory with respect to any other insurance of the principals, their employees and agents.

Provided that for principals or their employees or agents to be entitled to cover:

- the principals or their employees or agents must observe and fulfil the terms and conditions of this POLICY; and
- YOU must also have a liability to the person or entity claiming against the principals, their employees or agents which arises from the same facts and circumstances.

3.3 **Professional Indemnity:**

WE will pay all sums which YOU become legally liable to pay as compensation as a result of a CLAIM first made against YOU and reported to US during the PERIOD OF INSURANCE arising out of any negligence, whether by act, error or omission (which expression shall include any non-deliberate breach of Section 52 of the Trade Practices Act 1994 or mirroring provisions of any State Fair Trading Act or similar statute) committed or alleged to have been committed by YOU or on YOUR behalf in connection with YOUR Business or Products.

WE will pay DEFENCE COSTS. WE will only pay DEFENCE COSTS if:

- A. WE incur them; or
- B. YOU incur them after first obtaining Our agreement in writing and the DEFENCE COSTS are in OUR view reasonable and necessary.

WE will not be obliged to defend, or to continue to defend, any CLAIM or pay, or continue to pay, any DEFENCE COSTS associated with such defence, once the Limit of Liability has been exhausted. DEFENCE COSTS does not include YOUR internal or overhead expenses or the cost of YOUR time.

OUR total Limit of Liability under this special benefit, inclusive of **DEFENCE COSTS**, will not exceed the amount shown in the Schedule.

In addition to the exclusions contained in this **POLICY** of which this benefit forms a part, **YOU** are not covered for liability:

- Arising out of any negligence, whether by acts, errors or omissions which occurred or allegedly
 occurred prior to the retroactive date shown in YOUR Schedule.
- Arising out of any facts or circumstances which YOU were aware of prior to the commencement of the PERIOD OF INSURANCE or which a reasonable person in YOUR position would have considered may give rise to a CLAIM.
- 3. Arising out of or attributable to any failure or omission by **YOU** or on **YOUR** behalf to effect or maintain insurance.
- 4. Arising from a **CLAIM** which is inevitable having regard to:
 - a. The circumstances and nature of the work undertaken, or
 - b. YOUR Products or services supplied.
- 5. Arising from or in connection with advice, design, consultancy, specification, formulae or supervision given or undertaken by YOU or on YOUR behalf for a fee where YOUR aggregate annual fee(s) for such advice, design, consultancy, specification, formulae or supervision represents more than 10% of YOUR total aggregate annual turnover.
- 6. Arising out of conspiracy, conversion, deceit, inducement, breach of contract or injurious falsehood.
- Arising out of or resulting from YOUR activities as a trustee, partner, director, officer or employee of any employee trust or employee welfare organisation or superannuation/pension fund.
- 8. In respect to any **CLAIM** which is brought by or on behalf of **YOU**.
- Arising from the alleged or actual fraudulent, dishonest, malicious, wilful or criminal act or omission of YOU.
- 10. Arising from asbestos audits performed by YOU or on YOUR behalf.

3.4 United States of America and/or Canada

The cover provided by this section is extended to include any judgment, award or settlement made within the United Stated of America or Canada or their respective territories or any order made anywhere in the World to enforce such judgment, award or settlement either in whole or in part, subject to the following additional terms and exclusions in respect of any such judgment, award or settlement:

- **A. DEFENCE COSTS** are not in addition to the Limit of Liability;
- B. Cover is not provided for:
 - losses arising out of or in connection with any manual work conducted within the United States of America or Canada or their respective territories, other than where agreed to in writing by US prior to such manual work being performed;
 - awards or damages of punitive or exemplary nature in whether in the form of fines, penalties, multiplication of compensation awards or damages or aggravated damages or in any other form whatsoever.
 - POLLUTION or the cost of removing, nullifying or clean up following POLLUTION or the cost of preventing POLLUTION;
 - 4. losses arising directly or indirectly from the existence of asbestos;
 - 5. any claim for compensation if in the United States of America or Canada or their respective territories **YOU** have:
 - a. any assets other than Products;
 - b. a related or subsidiary company;
 - c. any person or entity with power of attorney; or
 - d. any franchisor.

Part 4: Limit of Liability

- 4.1 Subject to *Part 4.2*, **OUR** liability shall not exceed the **LIMIT OF LIABILITY**.
- 4.2 To the extent an **APPROVED SUB-LIMIT OF LIABILITY** applies our liability shall not exceed the **APPROVED SUB-LIMIT OF LIABILITY**.

Part 5: Defence Costs in Addition

- 5.1 WE will pay DEFENCE COSTS in addition to the LIMIT OF LIABILITY, in an amount not exceeding the LIMIT OF LIABILITY. To the extent an APPROVED SUB-LIMIT OF LIABILITY applies we will pay DEFENCE COSTS in an amount not exceeding the APPROVED SUB-LIMIT OF LIABILITY.
- 5.2 **WE** will only pay **DEFENCE COSTS** if:
 - a. WE incur them; or
 - YOU incur them after first obtaining OUR agreement in writing and the DEFENCE COSTS are in OUR view reasonable and necessary, and
 - c. they relate directly to a **CLAIM** which forms or could form the subject of indemnity by this **POLICY**.

5.3 **WE** will not be obliged to defend, or to continue to defend, any **CLAIM** or pay, or continue to pay, any **DEFENCE COSTS** associated with such defence, once the **LIMIT OF LIABILITY** has been exhausted or if applicable an amount exceeding the **APPROVED SUB-LIMIT OF LIABILITY**.

Part 6: Exclusions

In addition to any **UNDERLYING INSURANCE** exclusions other than to the extent of cover provided under Part 3 - Additional Benefits, **WE** will not cover you including for **DEFENCE COSTS** or other loss if the **CLAIM** relates to a sub-limit of liability in the **UNDERLYING INSURANCE** which is not an **APPROVED SUB-LIMIT OF LIABILITY.**

6.2 Sanction Limitation And Exclusion Clause LMA310

No (re)insurer shall be deemed to provide cover and no (re)insurer shall be liable to pay any claim or provide any benefit hereunder to the extent that the provision of such cover, payment of such claim or provision of such benefit would expose that (re)insurer to any sanction, prohibition or restriction under United Nations resolutions or the trade or economic sanctions, laws or regulations of the European Union, United Kingdom or United States of America.

Part 7: Terms and Conditions

In addition to any terms and conditions of the **UNDERLYING INSURANCE**, the following terms and conditions apply:

7.1 Adjustment of Premium

It is a condition precedent to this **POLICY** that within 30 days of the expiry of the **PERIOD OF INSURANCE**, you declare your actual income for the **PERIOD OF INSURANCE**. The declaration must be declared to **US** with 30 days of the end of the **PERIOD OF INSURANCE**, and settled within 30 days thereafter.

7.2 Australian Currency Clause

Unless stated otherwise, all **LIMITS OF LIABILITY**, premiums and other amounts as expressed in this **POLICY** are in Australian currency.

7.3 Australian Litigation Dispute Resolution Endorsement

WE hereon agree that;

- a. In the event of a dispute arising under this Insurance, at YOUR request, WE will submit to the jurisdiction of any competent Court in the Commonwealth of Australia. Such dispute shall be determined in accordance with the law and practice applicable in such Court.
- b. Any summons notice or process to be served upon **US** may be served upon:

Lloyds Australia Ltd

Suite 2, Level 2, Angel Place

123 Pitt Street

SYDNEY NSW 2000

who has the authority to accept service and to enter an appearance on **OUR** behalf, and who is directed at **YOUR** request to give a written undertaking to **YOU** that it will enter an appearance on **OUR**

If a suit is instituted against US, WE will abide by the decision of such court or any competent Appellate
Court.

7.4 Cancellation of Insurance by You

You may cancel the cover under this **POLICY** by giving written notice to

Edge Underwriting Pty Ltd.

1/188 Adelaide Terrace

Fast Perth WA 6004

A pro-rata portion of premium in respect of the unexpired period of the **POLICY** less a short-term-policy fee determined by **US** will be refunded. No refund will be given if there has been a **CLAIM** under this **POLICY**.

7.5 Changes

Except as otherwise provided, this **POLICY** is subject to the same terms, exclusions, conditions and definitions as provided by the **UNDERLYING INSURANCE**. No amendment to the **UNDERLYING INSURANCE** during the **PERIOD OF INSURANCE** of this **POLICY**, in respect of which the **UNDERLYING INSURER** requires an additional premium or deductible, shall be effective in extending the scope of this **POLICY** until agreed in writing by **US**.

7.6 **CLAIMS**

- YOU must give US written notice as soon as practicable, and during the PERIOD OF INSURANCE, of any CLAIM made against YOU;
- b. In the event of a CLAIM arising to which WE may be liable to contribute, no costs shall be incurred on OUR behalf without OUR written consent being first obtained (such consent not to be unreasonably withheld). No settlement of a CLAIM shall be effected by you for such a sum as will involve this Policy without OUR consent.
- c. All recoveries or payments recovered or received subsequent to a loss or settlement under this POLICY shall be applied as if recovered or received prior to such settlement and all necessary adjustments shall then be made between YOU and US provided always that nothing in this POLICY shall be construed to mean that loss or settlements under this POLICY are not payable until YOUR ultimate net loss has been finally ascertained.

7.7 **UNDERLYING INSURANCE** to be maintained

- a. The UNDERLYING INSURANCE listed in the SCHEDULE must remain in full effect throughout the PERIOD OF INSURANCE except for reduction of any aggregate limits due to payment of CLAIMS, settlements, or judgments.
- b. Failure to maintain the UNDERLYING INSURANCE will not invalidate this POLICY. In those circumstances, this POLICY will apply as if the UNDERLYING INSURANCE was in full effect. However WE will determine the extent to which the UNDERLYING INSURER would have been liable to indemnify YOU under the UNDERLYING INSURANCE and WE will only indemnify YOU under the POLICY in excess of the limit of indemnity and defence costs under the UNDERLYING INSURANCE.
- c. YOU must notify US immediately when any UNDERLYING INSURANCE is no longer in effect.

7.8 Conduct of Proceedings

- WE may elect at any time to take over and conduct in YOUR name any proceedings in relation to which
 WE:
 - i. Have advanced **DEFENCE COSTS** to **YOU**; or
 - ii. Are liable to indemnify YOU under this POLICY.

Part 8: Definitions

In addition to the definitions of the **UNDERLYING INSURANCE**, the following definitions apply to this **POLICY**. They are shown in uppercase, bold font and their meaning can be in the singular or plural. If there is a conflict between a definition of the **UNDERLYING INSURANCE** and a definition of this **POLICY**, the definition of this **POLICY** shall prevail.

- 8.1 APPROVED SUB-LIMIT OF LIABILITY means a sub-limit of liability specified in the UNDERLYING INSURANCE which has been declared to US in writing and which has been agreed to by US in writing. For the avoidance of doubt, the only APPROVED SUB-LIMIT OF LIABILITY WE have agreed to insure are those specified in the SCHEDULE.
- 8.2 BUSINESS means the business or profession specified in the SCHEDULE and conducted by YOU.
- 8.3 **CLAIM** has the same meaning as the definition of that term in the **UNDERLYING INSURANCE**.
- 8.4 DEFENCE COSTS means the costs incurred by US or the reasonable costs incurred by YOU with OUR prior written consent, in the investigation, defence, reporting or negotiation for settlement of any CLAIM. It shall not include any costs of the party that is claiming against YOU. DEFENCE COSTS do not include your internal or overhead expenses or the cost of your time.
- 8.5 **LIMIT OF LIABILITY** means the maximum amount payable by us for a **CLAIM** under the **POLICY** specified in the **SCHEDULE**.
- 8.6 OCCURRENCE means an event, including continuous or repeated exposure to substantially the same general conditions, which results in PERSONAL INJURY and/or PROPERTY DAMAGE that is neither expected nor intended by YOU. With respect to PERSONAL INJURY and/or PROPERTY DAMAGE, all events of a series consequent upon or attributable to one source or original cause shall be deemed to be one OCCURRENCE.
- 8.7 **PERIOD OF INSURANCE** means the period specified in the **SCHEDULE**.

8.8 **PERSONAL INJURY** means:

- 1. Bodily injury, death, sickness, disease, illness, disability, shock, fright, mental anguish and/or mental injury, including loss of consortium or services resulting therefore.
- 2. False arrest, false imprisonment, wrongful detention, malicious prosecution or humiliation.
- 3. Wrongful entry or wrongful eviction or other invasion of privacy.
- Assault or battery not committed by YOU or at YOUR direction, unless committed for the purpose of preventing or eliminating danger to persons or property.

In the event of **PERSONAL INJURY CLAIMS** arising from latent injury, latent sickness, latent disease, latent illness or latent disability; such injury sickness, disease, illness or disability in respect of each claim shall be deemed to have occurred on the ay such injury, sickness, disease, illness or disability was first medically diagnosed.

8.9 **POLICY** means:

- A. the insuring clauses, extensions, exclusions, conditions, definitions, **SCHEDULE** and other terms contained herein;
- B. any endorsement to this Policy whether issued at inception of the Policy or during the **PERIOD OF INSURANCE**; and
- C. the information provided by YOU in the PROPOSAL.
- 8.10 POLLUTION means the discharge, dispersal, release, seepage, migration or escape of any solid, liquid, gaseous or thermal irritant or contamination including smoke, vapours, soot, fumes, acids, alkalis, chemicals and waste material. Waste material includes items that are or intended to be recyclable, reclaimable or reconditioned.
- 8.11 PROPERTY DAMAGE means physical loss, destruction of or damage to tangible property, including the loss of use thereof at any time resulting therefrom and/or loss of use of tangible property which has not been physically lost, destroyed or damaged, provided that such loss of use is caused by or arises out of an OCCURRENCE.
- 8.12 **PROPOSAL** means the written proposal by **YOU** made to **US** containing information and statements which together with any other information or documents are the basis of this **POLICY** and considered incorporated in it.
- 8.13 **SCHEDULE** means the schedule to this **POLICY**.
- 8.14 SELF-INSURED RETENTION means the dollar amount listed in the SCHEDULE that will be paid by YOU for each CLAIM or series of CLAIMS, arising out of any one loss before the insurance becomes applicable. The applicable LIMIT OF LIABILITY will not be reduced by the amount of any SELF-INSURED RETENTION payable by YOU. If the SELF-INSURED RETENTION is inclusive of costs and expenses this means the SELF-INSURED RETENTION applies to all costs and expenses incurred by US in assessing, investigating, defending, or settling any claim.
- 8.15 **UNDERLYING INSURANCE** means the insurance policies issued by the **UNDERLYING INSURER** that are listed in the **SCHEDULE**.
- 8.16 **UNDERLYING INSURER** means the insurer(s) of the **UNDERLYING INSURANCE**.
- 8.17 **YOU** means the person, partnership, company or other entity specified as the Insured in the **SCHEDULE** and where applicable the person, partnership, company or other entity referred *to Part 3.2A* of the **POLICY.**