

'GLUE' Policy

General Liability Umbrella & Excess

Practice Notes for Brokers

Introduction

We are proud to introduce you to the 'GLUE' (General Liability Umbrella & Excess), our unique and exclusive liability policy which solves all sorts of sticky situations.



Features & Benefits

- 100% authorised security.
- 'Sticks' to primary Broadform Liability policy.
- Can 'Stick' to MV Liability.
- Can stick to W/Comp Common Law (giving cover for those employees temporarily overseas).
- Can take out at any time (don't have to wait until the primary policy is due).
- Policy comes in 2 easy to understand sections.
- Section 1 mirrors (ie. follow form) the primary policy. All covers are mirrored (**even the agreed sub-limits**).
- Section 2 provides the Difference in Conditions (Drop-down) cover and **automatically includes** these special benefits:
 - Blanket Contractual Liability / Waiver of Subrogation / Principal as Joint Insured;
 - Incidental PI (\$1mil) *higher limits are possible*;
 - Exports to, & non-manual work in, USA/Canada;
- Clients can tender for work confident in the fact they have one of the most comprehensive insurance programs with known costs.

Target Risks

- Most vanilla or hard-to-place liability risks **except**:
 - labour hire (blue collar)
 - sport, leisure, entertainment
 - plumbers (high rise / roof plumbers)
 - security industry
 - others as determined by us

Sum Insured options

- Minimum underlying PL policy = \$10M
- Maximum GLUE policy = \$20M

Other details

- Premiums start at just \$5,500 + charges with:
- 15% commission

ProTip:

If your client has a \$20mil liability policy, reduce it to \$10mil and use the savings to stick on a \$20mil GLUE policy. They will obtain \$30M cover for standard claims, have double the cover on all agreed sub-limits, and \$20M drop-down cover (\$1M PI) on the special benefits mentioned earlier.

How to Contact Us

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